

30th Sept. 2011

Chairman's Report

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Hi Everyone

We have some good news which we will share with you.

Kit Kingston our former Trustee and Chairman indicated that he is ready to re-join our Board. Kit reluctantly resigned some two years ago due to heavy business commitments. Kit has made invaluable contributions to our Foundation and we will be delighted to have him back in the team.

In addition, Sandy Hall, who has also served on our Board for many years, has indicated that she is ready to re-join the team. Sandy has taken leave of absence for health reasons. She is now well and we welcome her return. Sandy, as a professional, can make an invaluable contribution to our Foundation.

The highlight of our year will be the visit to our Foundation by Frank and Selena Nobilo. Frank is one of New Zealand's most celebrated golfers and has been a devout supporter of our Foundation.

Frank, as a playing member of the

President's Cup Team 12 years ago donated \$35,000 to our Foundation; in 2009, as Co-Captain of the President's Cup Team, he again made a donation to our Foundation in the sum of \$65,000. The President's Cup will be held in Melbourne in November and Frank will be Greg Norman's Co-Captain.

Frank and Selena will be visiting our Foundation which is a great honour to us. Television N.Z. may be present as well as the N.Z. Herald. We may get invaluable publicity. We can regard ourselves to be most fortunate to have Frank's support over the years. Inna will inform you of the details of Frank and Selena's visit.

We will be inviting some of our former Vice Patrons as well as CEO's of our major funders, namely ASB Charitable Trust, The Trusts Charitable Foundation, John Todd, John Walker and, of course, our former Mayor Bob Harvey and his wife will attend. We can look forward to a great occasion.

In the meantime, I wish you all well and look forward to seeing you.

Frank Schwanner, Chairman

Our Mission is:

To provide the highest quality of rehabilitation through Conductive Education for people with neurological disorders in New Zealand

Start date for next term:
Tuesday, 25th October 2011

Visit to Conductive Education in Birmingham, England

I was recently fortunate to have a five week holiday in England, with five days in Paris, which was wonderful. Whilst I was in England I took the opportunity to visit the National Institute of Conductive Education in Birmingham and learnt how they run their facility. This is a summary of what I learnt:

The National Institute of Conductive Education (NICE) sits in very lovely grounds (not as lovely as Tui Glen though) on the outskirts of Birmingham. They provide Conductive Education for both adults and children on this site and other sites in the north of England, they also run a university degree course for training of Conductors, which is accredited by Wolverhampton University

They have 120 clients allocated per week and they run three sessions per day of 1.5 hours followed by a 30 minute tea/coffee session with their clients.

The first 10 sessions for all clients are free. Subsequently if clients wish to continue there is a compulsory charge of £37.50 per session. This equates in current conversion rates to about \$75.00 per 1.5 hour session (this is a 50% subsidy on the actual cost per client per session: they have estimated that their cost is £71.62 per person per session, the difference is made up by fundraising grants).

Most clients who continue with rehabilitation pay this cost themselves but if there is a financial issue the Institute helps the clients to access grant funding from a variety of sources.

Initially when the NICE was set up in 1990 they offered the service for free but this only lasted two years before they realised that they would never be able to continue to run as a free service. They chose to have a fixed price with no sliding scale as they did not see themselves as wishing to investigate client's ability to pay.

NICE receives no funding whatsoever from the NHS. It funds itself from clients fees £85,000 p.a., £35,000 from research grants and the balance from charitable fundraising of about £200,000 per year.

They have questioned many times the issue of clients who wish to continue rehabilitation for the long term and one of the comments was that Conductive Education is simply that "Education" and "if they have to constantly teach their clients, then what are their clients learning". That as an organisation "they don't want to be the solution" but that "their clients need to take responsibility for their own rehabilitation".

They rely strongly on goal attainment making sure that clients set individualised goals and working to achieve them.

They have instigated a new programme which is grant funded and is about using the Nintendo Wii (Set up a Wii room) as a tool for clients to work independently – this will be evaluated and if it proves to be successful they will encourage clients to continue with this at home.

I had the opportunity to sit in on a session and they are very similar to ours, only for an hour and a half. But as you can see the model that they run is quite different and the charges quite significant!

Jan Brown, Deputy Chairperson



National Institute of Conductive Education, Cannon Hill House, Birmingham

Community Funding

In August/September I attended The Community Funding and Entrepreneurism Course at UNITEC. It was a great opportunity for me to learn how we can raise more funds for our Foundation and also how to become financially more independent.

Lately I have been involved in fundraising for INRF, and I feel that it is a privilege and opportunity to tell people about our organization and what we do.

During the course I met with a lot of different people who are involved with Not for Profit organizations. We discussed the different organizations' missions, key values and culture and how we can use this for income generation.

One of the most interesting thing for me was why Not for Profits have to become market orientated?

The following main reasons have been identified;

Governments find themselves financially constrained due to the recession and slow economic growth has driven NFPs to turn to private investors through privatization.

As competition for scarce funding becomes the strongest force driving NFPs they have had to become market orientated.

Negative public opinions

Information technologies have enable NFPs fundraising strategies to become sophisticated.

During this course I also learned a lot about Marketing and why it is important to have a marketing plan for organizations. Marketing is a process that helps you exchange something of value for something you need.

I feel very positive about our organization as we have something (rehabilitation services) and we just need more income to grow!!!

*Inna Shoshina, Senior Rehabilitation Specialist/
Interim Managerr*

Advocacy Training

Kay Beresford from Wellington People's Centre in association with the Waitemata Branch of the Unite Union was offering a free, three day advocacy training. The training was held at the Te a South Community Centre on the 29 – 31st of August.

The Wellington People's Centre is a membership based organization, operating since 1992 and providing wellbeing and advocacy services for people on benefits and low incomes. There aims to provide high quality but low cost services and to provide a political voice for people on benefits and low incomes.

We have heard presentations about WINZ experience, main benefits, disability allowances and accommodation supplements. We also had the opportunity to get a Benefit Fact File which is a set of information sheets about benefits and related areas of Social Security legislation. These sheets were to be clear, concise, reproductive and written in a way that put quality legal information to those who needed it; from beneficiaries to advocates and community workers.

This was a wonderful opportunity for Stacey and me to learn valuable skills from this experienced advocate and trainer. If you need more information or have any questions about the article please let us know.

Nora Keczan, Rehabilitation Specialist

Security

As you may know last term we had 7 windows smashed and some petty cash stolen. Unfortunately we had 2 additional break-ins and several more windows smashed. The intruders once again avoided our security sensors by not entering the building but trying to reach items through the window. Thankfully no money was stolen but some furniture was damaged. The police were unsuccessful in finding the vandals and are unable to help us any further.

As a result of our break-ins we have had to increase our security. At the moment we have two patrolled checks per night from our security company. This is not a long term solution but will hopefully deter any vandals. Ideally we would like to have security cameras in place so out centre can be constantly monitored.

Inna has made an application for funding from the Lion Foundation to hopefully enable this to happen. We are currently waiting to hear back from them, fingers crossed the application will be a success.

Stacey O'Gara, Rehabilitation Assistant.

INRF

Integrated Neurological Rehabilitation Foundation

**Rehabilitation through
Conductive Education.**

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An office has become available for rent by a community organisation or professional person. Very attractive outlook on to the Tui Glen Reserve.

The rooms at the Centre are available for hire for many different occasions such as meetings, weddings, parties.

If you want to know more details of either of the above please contact Janet or John in Administration.

**Thanks to our valuable Volunteers who help keep
our Centre operating at its best .**

Thanks to all our Funders:



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